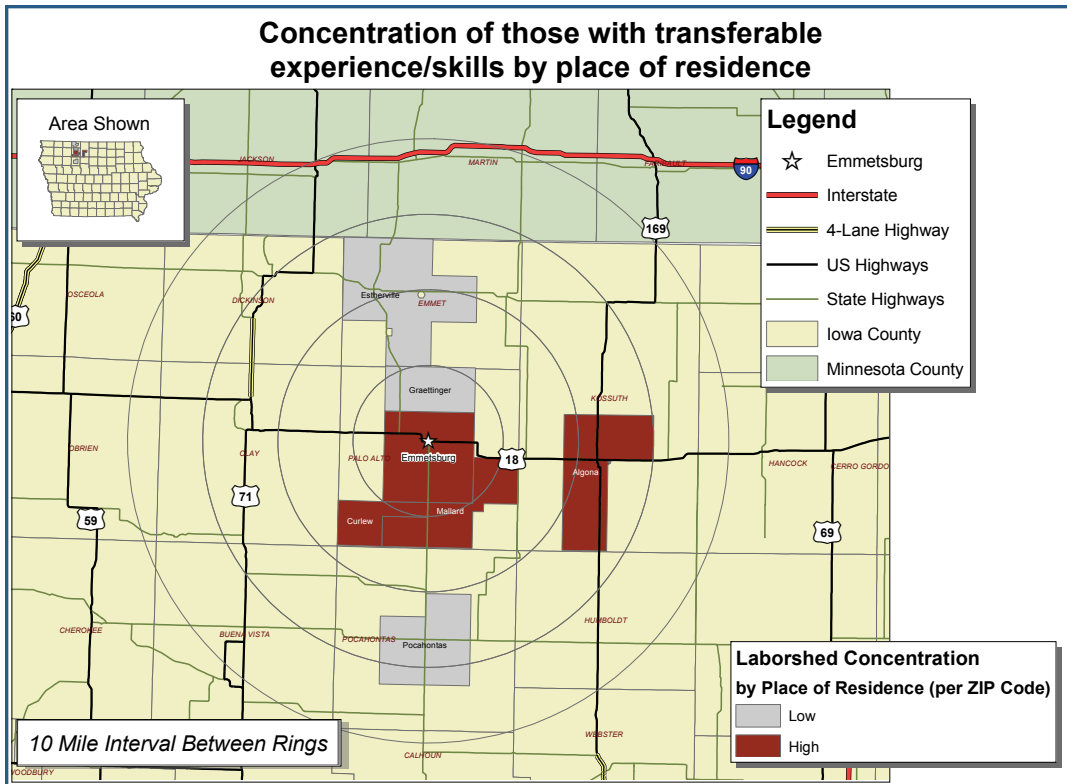


Labor Characteristics

Agriculture, Forestry, & Mining

Palo Alto County, Iowa Laborshed



Estimated Potential Available Labor Per Occupational Category:

Business Operations:

- Market Research Analysts - 72
- Sales Reps - 70

Production:

- Farmers & Ranchers - 506
- Agricultural Workers, All Other - 74

Material Moving:

- Heavy Truck Drivers - 76

An estimated total of 798 people in the Laborshed area



Workers who have transferable experience/skills in the area are currently commuting an average of 7 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 12 miles one way for the right employment opportunity.

Employment Status:

81.8% Employed

- 22.2% of the employed are willing to change employment

9.1% Unemployed

9.1% Homemakers, Not Employed

Education Levels:

- 63.6% Education beyond high school
- 9.1% Trade certified
- 18.2% Vocational training
- 18.2% Undergraduate degree

Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 66.7%
- Varied shifts (2nd, 3rd, & split) - 33.3%
- Job sharing - 33.3%
- Job teams - 66.7%
- Seasonal work - 33.3%
- Temporary work - 33.3%

Other Facts:

- 54.5% paid an annual salary
- 36.4% are/were employed full-time
- 9.1% are/were employed part-time
- 54.5% are/were self-employed
- 22.2% hold two or more jobs
- Currently working an average of 52 hrs/week

Current Benefits:

- Health/medical insurance - 85.7%
- Pension/retirement/401K - 42.9%
- Dental coverage - 28.6%
- Paid vacation - 28.6%
- Disability insurance - 14.3%
- Life insurance - 14.3%
- Paid holidays - 14.3%
- Paid sick leave - 14.3%
- Tuition assistance/reimbursement - 14.3%
- Vision coverage - 14.3%

Desired Benefits:

(by percent of interest)

- Health/medical insurance - 100%
- Pension/retirement/401K - 33.3%

Top Advertising Media:

(for those seeking employment opportunities)

- The Internet
 - www.monster.com
- Iowa Workforce Development Centers
- Local/Regional Newspapers
 - Emmetsburg Reporter/Democrat
 - Palo Alto Reminder
- Networking through friends, family, or acquaintances

Underemployment:

Total Underemployment - 0.0%

- Low hours - 0.0%
- Mismatch of skills - 0.0%
- Low income - 0.0%

IWD only counts individuals once when estimating Total Underemployment.

The Iowa Workforce Development Region 3/4 service area aggregated wage data was also extracted from the Iowa Wage Survey and is provided in the table on page 2 which reflects mean, entry, experienced, and median wages.

For more information contact:

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Information was compiled by Iowa Workforce Development using 2010 data.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Agricultural and Food Science Technicians	19-4011	\$ 14.24	\$ 10.16	\$ 16.30	\$ 13.50
Agricultural Equipment Operators	45-2091	\$ 12.38	\$ 11.02	\$ 13.06	\$ 12.27
Agricultural Inspectors	45-2011	\$ 23.97	\$ 19.53	\$ 26.20	\$ 24.36
Agricultural Workers, All Other	45-2099	\$ 9.30	\$ 7.56	\$ 10.17	\$ 8.93
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$ 13.78	\$ 9.74	\$ 15.81	\$ 13.24
Conservation Scientists	19-1031	\$ 23.67	\$ 13.50	\$ 28.74	\$ 21.39
Environmental Science and Protection Technicians, Including Health	19-4091	\$ 22.59	\$ 14.14	\$ 26.82	\$ 22.08
Farmworkers and Laborers, Crop, Nursery, and Greenhouse	45-2092	\$ 12.31	\$ 8.89	\$ 14.02	\$ 10.48
First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers	45-1011	\$ 26.02	\$ 21.16	\$ 28.45	\$ 27.01
Forest and Conservation Technicians	19-4093	\$ 17.83	\$ 12.76	\$ 20.36	\$ 18.10
Forest and Conservation Workers	45-4011	\$ 13.03	\$ 10.24	\$ 14.43	\$ 13.35
Inspectors, Testers, Sorters, Samplers, and Weighers	51-9061	\$ 13.63	\$ 9.21	\$ 15.84	\$ 13.33
Installation, Maintenance, and Repair Workers, All Other	49-9099	\$ 17.43	\$ 12.90	\$ 19.70	\$ 16.91
Managers, All Other	11-9199	\$ 26.03	\$ 10.51	\$ 33.78	\$ 22.62
Market Research Analysts	19-3021	\$ 27.02	\$ 15.15	\$ 32.94	\$ 22.35
Medical and Clinical Laboratory Technicians	29-2012	\$ 17.48	\$ 12.67	\$ 19.88	\$ 17.58
Production Workers, All Other	51-9199	\$ 12.95	\$ 10.40	\$ 14.23	\$ 12.54
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	\$ 22.81	\$ 12.87	\$ 27.77	\$ 21.50
Truck Drivers, Heavy and Tractor-Trailer	53-3032	\$ 15.44	\$ 9.91	\$ 18.20	\$ 14.28

This Iowa Wage Survey for Iowa Workforce Development (IWD) Regions 3 and 4 service area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the IWD Region 3 and 4 service area. The source of the wage and employment data is the 2009 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at www.iowaworkforce.org.