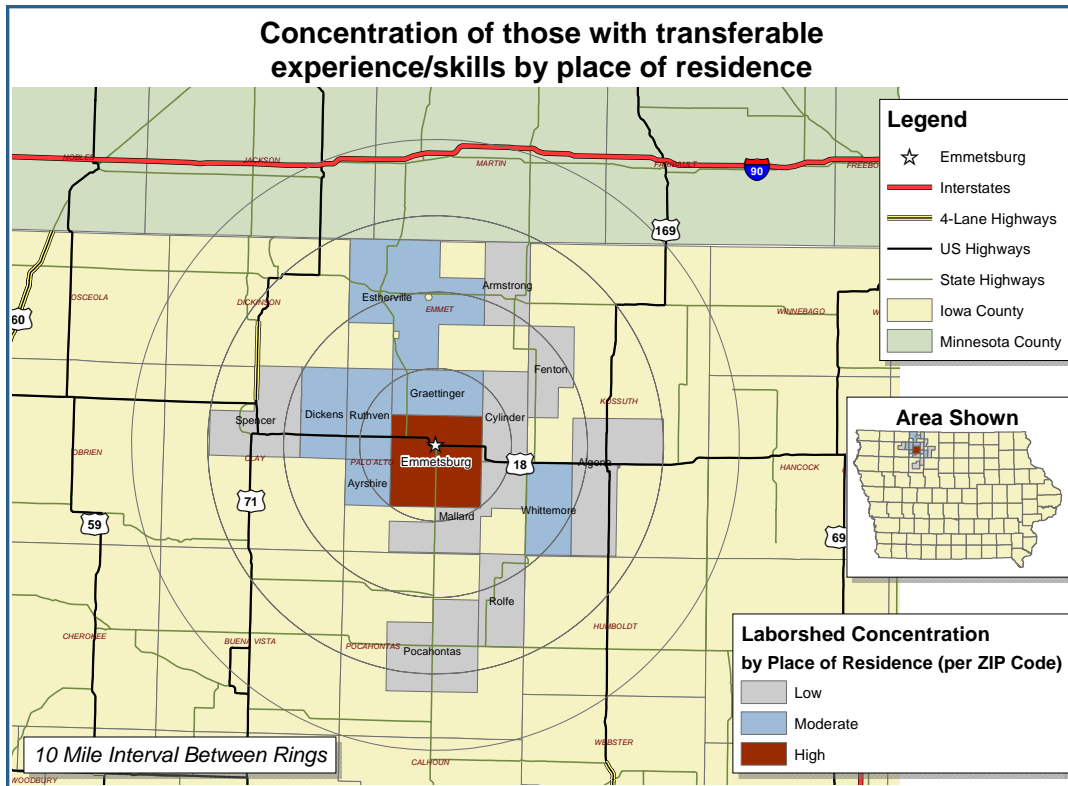


# Labor Characteristics

## Health Care

### Palo Alto County, Iowa Laborshed



Workers who have transferable experience/skills in the area are currently commuting an average of 10 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 11 miles one way for the right employment opportunity.

#### Employment Status:

##### 91.2% Employed

- 15.4% of the employed are willing to change employment

##### 3.5% Unemployed

- 50.0% of the unemployed are willing to accept employment

##### 3.5% Homemakers, Not Employed

##### 1.8% Retired

#### Education Levels:

- 80.7% Education beyond high school
- 5.3% Trade certified
- 5.3% Vocational training
- 29.8% Associate degree
- 15.8% Undergraduate degree
- 10.5% Postgraduate degree

#### Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 70.0%
- Varied shifts (2nd, 3rd, & split) - 10.0%
- Job sharing - 60.0%
- Job teams - 80.0%
- Seasonal work - 40.0%
- Temporary work - 40.0%

#### Other Facts:

- 80.7% paid an hourly wage
- 77.2% are/were employed full-time
- 19.3% are/were employed part-time
- 1.8% are/were self-employed
- 1.8% are/were temporarily employed
- 11.5% hold two or more jobs
- Currently working an average of 38 hrs/week

#### Current Benefits:

- Health/medical insurance - 89.6%
- Dental coverage - 52.1%
- Pension/retirement/401K - 43.8%
- Paid vacation - 27.1%
- Vision coverage - 16.7%
- Disability insurance - 14.6%
- Paid Time Off (PTO) - 14.6%
- Paid sick leave - 12.5%
- Life insurance - 10.4%
- Paid holidays - 8.3%

#### Desired Benefits:

(by percent of interest)

- Health/medical insurance - 80.0%
- Dental coverage - 40.0%
- Paid vacation - 30.0%
- Vision coverage - 20.0%
- Pension/retirement/401K - 20.0%
- Paid holidays - 20.0%

#### Top Advertising Media:

(for those seeking employment opportunities)

- Local/Regional Newspapers
  - The Des Moines Register
  - Emmetsburg Reporter/Democrat
  - Spencer Daily Reporter
- The Internet
  - [www.monster.com](http://www.monster.com)
  - [www.iowaworkforce.org](http://www.iowaworkforce.org)
- Iowa Workforce Development Centers
- Networking

#### Estimated Potential Available Labor Per Occupational Category:

##### Business Operations:

- Chief Executives - 67
- Managers - 145
- Supervisors - 141
- Business Operations Specialists - 76
- Clerks - 217
- Public Relations Specialists - 70
- Secretaries - 144
- Training & Development Specialists - 65

##### Health Care:

- Medical & Health Services Managers - 216
- Educational, Vocational, & School Counselors - 74
- Environmental Scientists & Specialists - 71
- Dietetic Techs - 79
- Dietitians & Nutritionists - 68
- Dental Assistants - 73
- Healthcare Support Workers - 142
- Home Health Aides - 146
- Medical & Clinical Laboratory Technicians - 77
- Medical Secretaries - 69
- Nursing Aides & Orderlies - 287
- Nursing Instructors & Teachers - 143
- Recreation Workers - 72
- Registered Nurses - 1,365
- Therapists, All Other - 78

##### Hospitality:

- Supervisors - 75
- Laundry & Dry-Cleaning Workers - 66
- Maid & Housekeeping - 80

An estimated total of **4,106** people in the Laborshed area

#### Underemployment:

Total Underemployment - 7.0%

- Low hours - 1.8%
- Mismatch of skills - 3.5%
- Low income - 1.8%

IWD only counts individuals once when estimating Total Underemployment.

#### For more information contact:

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[www.kossuth-edc.com](http://www.kossuth-edc.com)

Information was compiled by Iowa Workforce Development using 2010 data.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Billing and Posting Clerks and Machine Operators	43-3021	\$ 13.77	\$ 11.15	\$ 15.08	\$ 13.73
Business Operations Specialists, All Other	13-1199	\$ 18.65	\$ 11.53	\$ 22.21	\$ 17.05
Cardiovascular Technologists and Technicians	29-2031	\$ 20.01	\$ 15.06	\$ 22.49	\$ 17.98
Chief Executives	11-1011	\$ 48.32	\$ 16.49	\$ 64.23	\$ 46.20
Computer Support Specialists	15-1041	\$ 16.64	\$ 10.76	\$ 19.58	\$ 16.67
Cooks, Institution and Cafeteria	35-2012	\$ 10.13	\$ 8.69	\$ 10.84	\$ 10.14
Diagnostic Medical Sonographers	29-2032	\$ 37.09	\$ 34.08	\$ 38.59	\$ 38.68
Dietitians and Nutritionists	29-1031	\$ 26.68	\$ 19.76	\$ 30.14	\$ 25.71
Educational, Vocational, and School Counselors	21-1012	\$ 15.32	\$ 9.15	\$ 18.40	\$ 14.08
Emergency Medical Technicians and Paramedics	29-2041	\$ 14.03	\$ 9.83	\$ 16.13	\$ 13.93
Environmental Science and Protection Technicians, Including Health	19-4091	\$ 22.59	\$ 14.14	\$ 26.82	\$ 22.08
Executive Secretaries and Administrative Assistants	43-6011	\$ 15.30	\$ 11.12	\$ 17.39	\$ 14.69
Family and General Practitioners	29-1062	\$ 100.63	N.A.	N.A.	N.A.
First-Line Supervisors/Managers of Food Preparation and Serving Workers	35-1012	\$ 13.25	\$ 9.06	\$ 15.34	\$ 11.79
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	\$ 19.69	\$ 13.53	\$ 22.77	\$ 19.56
Healthcare Support Workers, All Other	31-9099	\$ 11.46	\$ 8.88	\$ 12.75	\$ 11.29
Home Health Aides	31-1011	\$ 9.60	\$ 8.17	\$ 10.32	\$ 9.36
Industrial Production Managers	11-3051	\$ 31.48	\$ 18.37	\$ 38.04	\$ 28.60
Laundry and Dry-Cleaning Workers	51-6011	\$ 9.77	\$ 8.04	\$ 10.65	\$ 9.85
Licensed Practical and Licensed Vocational Nurses	29-2061	\$ 16.34	\$ 13.98	\$ 17.52	\$ 16.58
Maids and Housekeeping Cleaners	37-2012	\$ 9.51	\$ 8.41	\$ 10.06	\$ 9.21
Maintenance and Repair Workers, General	49-9042	\$ 16.73	\$ 11.79	\$ 19.21	\$ 16.50
Marketing Managers	11-2021	\$ 40.10	\$ 15.43	\$ 52.44	\$ 32.14
Medical and Clinical Laboratory Technicians	29-2012	\$ 17.48	\$ 12.67	\$ 19.88	\$ 17.58
Medical and Clinical Laboratory Technologists	29-2011	\$ 22.25	\$ 17.78	\$ 24.48	\$ 22.50
Medical and Health Services Managers	11-9111	\$ 31.88	\$ 24.10	\$ 35.76	\$ 30.07
Medical and Public Health Social Workers	21-1022	\$ 19.67	\$ 16.90	\$ 21.06	\$ 19.47
Medical Assistants	31-9092	\$ 12.33	\$ 10.77	\$ 13.10	\$ 12.13
Medical Records and Health Information Technicians	29-2071	\$ 14.15	\$ 10.64	\$ 15.91	\$ 14.20
Medical Secretaries	43-6013	\$ 13.34	\$ 10.65	\$ 14.68	\$ 12.87
Medical Transcriptionists	31-9094	\$ 13.26	\$ 11.67	\$ 14.04	\$ 13.42
Nursing Aides, Orderlies, and Attendants	31-1012	\$ 11.36	\$ 9.61	\$ 12.22	\$ 11.30
Nursing Instructors and Teachers, Postsecondary	25-1072	\$39,725.00	\$31,902.00	\$43,637.00	\$39,880.00
Occupational Health and Safety Specialists	29-9011	\$ 24.70	\$ 19.84	\$ 27.12	\$ 24.83
Occupational Therapists	29-1122	\$ 29.59	\$ 23.87	\$ 32.44	\$ 29.94
Office and Administrative Support Workers, All Other	43-9199	\$ 10.91	\$ 8.87	\$ 11.92	\$ 9.87
Office Clerks, General	43-9061	\$ 12.29	\$ 8.99	\$ 13.94	\$ 11.44
Opticians, Dispensing	29-2081	\$ 11.08	\$ 9.06	\$ 12.09	\$ 10.91
Personal and Home Care Aides	39-9021	\$ 10.07	\$ 8.90	\$ 10.65	\$ 9.74
Pharmacists	29-1051	\$ 48.91	\$ 42.67	\$ 52.02	\$ 49.80
Pharmacy Technicians	29-2052	\$ 12.94	\$ 11.01	\$ 13.91	\$ 12.83
Physical Therapist Aides	31-2022	\$ 11.41	\$ 9.53	\$ 12.35	\$ 11.32
Physical Therapist Assistants	31-2021	\$ 16.66	\$ 13.59	\$ 18.20	\$ 15.77
Physical Therapists	29-1123	\$ 34.02	\$ 26.53	\$ 37.78	\$ 32.15
Physician Assistants	29-1071	\$ 40.11	\$ 35.85	\$ 42.24	\$ 38.76
Public Relations Specialists	27-3031	\$ 29.51	\$ 13.65	\$ 37.43	\$ 17.51
Radiologic Technologists and Technicians	29-2034	\$ 20.84	\$ 17.36	\$ 22.57	\$ 20.19
Receptionists and Information Clerks	43-4171	\$ 10.40	\$ 8.18	\$ 11.51	\$ 10.05
Recreation Workers	39-9032	\$ 9.59	\$ 8.13	\$ 10.31	\$ 9.19
Recreational Therapists	29-1125	\$ 12.24	\$ 9.97	\$ 13.38	\$ 11.98
Registered Nurses	29-1111	\$ 22.74	\$ 17.95	\$ 25.13	\$ 22.51
Respiratory Therapists	29-1126	\$ 21.51	\$ 18.94	\$ 22.80	\$ 21.54
Surgical Technologists	29-2055	\$ 15.12	\$ 13.52	\$ 15.92	\$ 14.64
Switchboard Operators, Including Answering Service	43-2011	\$ 11.85	\$ 10.96	\$ 12.30	\$ 11.64
Training and Development Specialists	13-1073	\$ 24.35	\$ 16.41	\$ 28.30	\$ 24.84

This Iowa Wage Survey for Iowa Workforce Development (IWD) Regions 3 and 4 service area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the IWD Region 3 and 4 service area. The source of the wage and employment data is the 2009 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at [www.iowaworkforce.org](http://www.iowaworkforce.org).