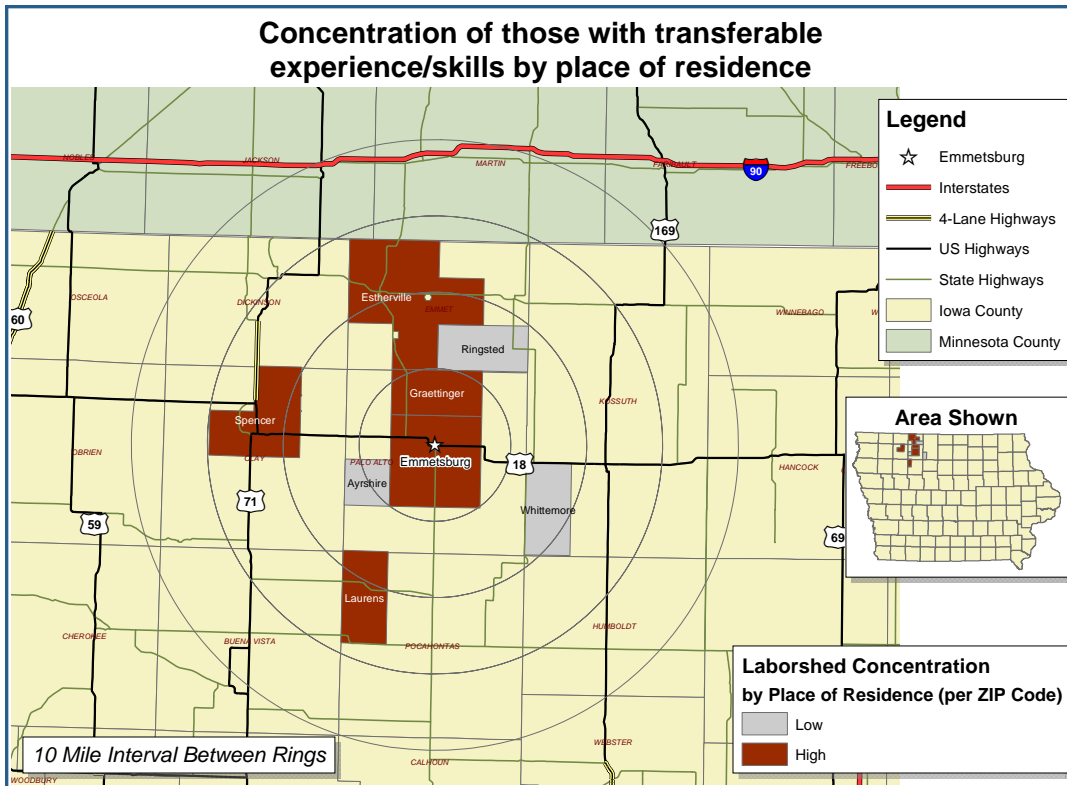


Labor Characteristics

Professional Services

Palo Alto County, Iowa Laborshed



Estimated Potential Available Labor Per Occupational Category:

Business Operations:

- Managers - 74
- Supervisors - 70
- Clerks - 73
- Executive Secretaries & Administrative Assistants - 146

Professional Services:

- Accountants - 69
- Installation, Maintenance, Repair Workers - 72
- Maids and Housekeeping Cleaners - 145
- Sales and Related Workers - 75
- Security Guards - 71
- Surveyors - 76
- Tax Preparers - 68

An estimated total of 939 people in the Laborshed area

Workers who have transferable experience/skills in the area are currently commuting an average of 12 miles one way for work. Those who are willing to change/accept employment are willing to commute an average of 13 miles one way for the right employment opportunity.

Employment Status:

84.6% Employed

- 9.1% of the employed are willing to change employment

7.7% Unemployed

- 100% of the unemployed are willing to accept employment

7.7% Retired

Education Levels:

- 84.6% Education beyond high school
- 7.7% Trade certified
- 7.7% Vocational training
- 23.1% Associate degree
- 7.7% Undergraduate degree
- 7.7% Postgraduate degree

Flexibility in the Workplace:

(by percent of interest)

- Cross-training - 100%
- Varied shifts (2nd, 3rd, & split) - 0.0%
- Job sharing - 50.0%
- Job teams - 50.0%
- Seasonal work - 0.0%
- Temporary work - 50.0%

Other Facts:

- 76.9% paid an hourly wage
- 61.5% are/were employed full-time
- 7.7% are/were employed part-time
- 23.1% are/were self-employed
- 7.7% are/were seasonally employed
- Currently working an average of 42 hrs/week

Current Benefits:

- Health/medical insurance - 71.4%
- Pension/retirement/401K - 57.1%
- Paid vacation - 42.9%
- Vision coverage - 28.6%
- Paid sick leave - 28.6%
- Dental coverage - 14.3%
- Paid holidays - 14.3%

Desired Benefits:

(by percent of interest)

- Health/medical insurance - 100%
- Paid vacation - 100%

Top Advertising Media:

(for those seeking employment opportunities)

- Iowa Workforce Development Centers
- The Internet
 - www.monster.com
 - www.iowaworkforce.org
 - www.hotjobs.com
- Local/Regional Newspapers
 - Estherville Daily News
 - The Des Moines Register
 - Spencer Daily Reporter
- Networking
- Private Employment Services

Underemployment:

Total Underemployment - 7.7%

- Low hours - 0.0%
- Mismatch of skills - 0.0%
- Low income - 7.7%

IWD only counts individuals once when estimating Total Underemployment.

The Iowa Workforce Development Region 3/4 service area aggregated wage data was also extracted from the Iowa Wage Survey and is provided in the table on page 2 which reflects mean, entry, experienced, and median wages.

For more information contact:

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Information was compiled by Iowa Workforce Development using 2010 data.

Occupation	Occupational Code	Mean Wage	Entry Wage	Experienced Wage	Median Wage
Accountants and Auditors	13-2011	\$ 23.47	\$ 16.24	\$ 27.08	\$ 21.59
Appraisers and Assessors of Real Estate	13-2021	\$ 17.48	\$ 14.57	\$ 18.93	\$ 15.45
Business Operations Specialists, All Other	13-1199	\$ 18.65	\$ 11.53	\$ 22.21	\$ 17.05
Carpet Installers	47-2041	\$ 14.86	\$ 9.06	\$ 17.76	\$ 12.11
Compensation, Benefits, and Job Analysis Specialists	13-1072	\$ 24.62	\$ 19.66	\$ 27.10	\$ 24.07
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation	13-1041	\$ 24.53	\$ 20.34	\$ 26.63	\$ 23.39
Computer Support Specialists	15-1041	\$ 16.64	\$ 10.76	\$ 19.58	\$ 16.67
Cost Estimators	13-1051	\$ 22.78	\$ 18.87	\$ 24.73	\$ 22.13
Employment, Recruitment, and Placement Specialists	13-1071	\$ 17.47	\$ 11.96	\$ 20.23	\$ 17.81
Engineering Managers	11-9041	\$ 47.24	\$ 30.89	\$ 55.40	\$ 44.57
Executive Secretaries and Administrative Assistants	43-6011	\$ 15.30	\$ 11.12	\$ 17.39	\$ 14.69
Financial Specialists, All Other	13-2099	\$ 25.89	\$ 14.04	\$ 31.80	\$ 21.90
First-Line Supervisors/Managers of Office and Administrative Support Workers	43-1011	\$ 19.69	\$ 13.53	\$ 22.77	\$ 19.56
General and Operations Managers	11-1021	\$ 42.20	\$ 20.57	\$ 53.00	\$ 35.79
Human Resources, Training, and Labor Relations Specialists, All Other	13-1079	\$ 17.94	\$ 12.17	\$ 20.83	\$ 17.92
Installation, Maintenance, and Repair Workers, All Other	49-9099	\$ 17.43	\$ 12.90	\$ 19.70	\$ 16.91
Lawyers	23-1011	\$ 19.81	\$ 11.60	\$ 23.91	\$ 19.01
Legal Support Workers, All Other	23-2099	\$ 21.68	\$ 17.40	\$ 23.81	\$ 20.00
Loan Officers	13-2072	\$ 26.67	\$ 16.79	\$ 31.62	\$ 23.81
Maids and Housekeeping Cleaners	37-2012	\$ 9.51	\$ 8.41	\$ 10.06	\$ 9.21
Management Analysts	13-1111	\$ 35.19	\$ 24.56	\$ 40.52	\$ 37.32
Managers, All Other	11-9199	\$ 26.03	\$ 10.51	\$ 33.78	\$ 22.62
Plumbers, Pipefitters, and Steamfitters	47-2152	\$ 18.60	\$ 16.23	\$ 19.78	\$ 18.66
Public Relations Specialists	27-3031	\$ 29.51	\$ 13.65	\$ 37.43	\$ 17.51
Receptionists and Information Clerks	43-4171	\$ 10.40	\$ 8.18	\$ 11.51	\$ 10.05
Roofers	47-2181	\$ 15.04	\$ 11.31	\$ 16.90	\$ 15.03
Sales Representatives, Services, All Other	41-3099	\$ 21.63	\$ 12.52	\$ 26.18	\$ 23.12
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	41-4012	\$ 22.81	\$ 12.87	\$ 27.77	\$ 21.50
Security Guards	33-9032	\$ 10.83	\$ 7.97	\$ 12.25	\$ 9.12
Surveying and Mapping Technicians	17-3031	\$ 18.15	\$ 17.81	\$ 18.34	\$ 18.10
Training and Development Specialists	13-1073	\$ 24.35	\$ 16.41	\$ 28.30	\$ 24.84
Wholesale and Retail Buyers, Except Farm Products	13-1022	\$ 22.91	\$ 14.45	\$ 27.14	\$ 19.74

This Iowa Wage Survey for Iowa Workforce Development (IWD) Regions 3 and 4 service area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. This publication was developed specifically for the IWD Region 3 and 4 service area. The source of the wage and employment data is the 2009 Iowa Wage Survey. Additional data from the Iowa Wage Survey for individual counties, Iowa Workforce Development regions, and by industry statewide are available on the Iowa Workforce Development web site located at www.iowaworkforce.org.